The Financial Value of Your Dues

We are proud to share with you a year's worth of major accomplishments on behalf of California hospitals and health systems. The hospital associations represent more than 400 California hospitals, and we have a far more powerful presence in Washington, D.C., Sacramento and locally than any single hospital or system could have on its own.

With your support, we have helped to shape policy with a unified voice in the conversations affecting California hospitals and patients. Among the tangible results illustrated here, you will find our commitment to promoting the right solutions to the most relevant issues facing hospitals this year. For every \$1 of dues you paid in 2018, we generated \$500 of value for hospitals and health systems statewide.

Your participation in the associations has never been more important. Thank you for your continued support.



estimated **\$4.6 billion** in Medi-Cal payments

2018 Hospital Fee Program

CHA's continued leadership of the Hospital Fee Program is expected to generate an estimated \$4.6 billion in Medi-Cal payments to hospitals this year.



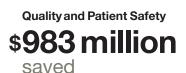
CHA:

Protected

hospitals'

interests

- Sponsored a bill that requires CDPH to process hospital applications within 100 days
- Stopped a bill that would have required additional penalties for nurse staffing ratio violations
- Supported a bill that allows medical laboratory technicians to perform additional tests



The Hospital Quality Institute's comprehensive efforts on behalf of hospitals statewide — including initiatives to reduce sepsis and improve maternity outcomes — have resulted in:



88,178 harms avoided

17,284 lives saved

\$983 million savings for hospitals

convening for solutions

Hospital Council:

- Resolved over \$10 million in receivables working with the Veterans Administration
- Developed common homeless discharge protocols for hospitals and community stakeholders
- Launched HealthForce Partners to improve pathways to nursing and allied health careers



Judy Coffey, RN Chair, Hospital Council of Northern & Central California Senior Vice President & Area Manager, Marin/Sonoma Area Kaiser Permanente



Richard Afable, MD, MPH Chair, California Hospital Association Trustee, Providence Little Company of Mary Medical Center



Local Advocacy on Members' Behalf

Hospital Council represented members in more than 550 meaningful contacts with elected officials and their key staff members, as well as more than 290 community, business and government organizations.

averted \$18 billion

in lost revenue

Stopped attempt to establish hospital rate setting

CHA's advocacy prevented legislation that would have established a rate-setting process for health care providers, saving California hospitals an estimated \$18 billion in revenue.





Hospital Council of Northern & Central California